

DESERT COMMUNITY ENERGY

Desert Community Energy Board Meeting Agenda Monday, May 21, 2018 2:30 p.m.

Coachella Valley Association of Governments
73-710 Fred Waring Drive, Palm Desert
Suite 200 Conference Room
(760) 346-1127

THIS MEETING IS HANDICAPPED ACCESSIBLE.
ACTION MAY RESULT ON ANY ITEMS ON THIS AGENDA.

- 1. CALL TO ORDER
- 2. ROLL CALL
- A. Member Roster P3
- 3. PUBLIC COMMENTS

This is the time and place for any person wishing to address Desert Community Energy on items not appearing on the agenda to do so.

- 4. BOARD MEMBER / DIRECTOR COMMENTS
- 5. CONSENT CALENDAR
- A. Approve minutes of April 16, 2018 Desert Community Energy Board meeting

6.	DISCUSSION / ACTION	
A.	Update on Our Progress- Tom Kirk	P8
	Information only.	
В.	Draft Desert Community Energy Fiscal Year 2018/2019 Budget – Don Dame	P10
	RECOMMENDATION: Review Draft Desert Community Energy FY 2018/2019 Budget and provide input to staff.	
C.	Adoption of Energy Risk Management Policy - Katie Barrows	P20
	RECOMMENDATION: Adopt DCE Energy Risk Management Policy, No. 18-09.	
7.	INFORMATION	
	1) Attendance Roster	P46
8.	ANNOUNCEMENTS	
	Upcoming Meetings at 73-710 Fred Waring Drive, Suite 200, Palm Desert	
	Next Board Meeting of Desert Community Energy – Monday, June 18, 2018 at 2:30 p.m.	
	Upcoming Meetings at Agua Caliente Casino Resort, 32-250 Bob Hope Drive, Rancho Mirage:	
	General Assembly - Monday, June 25, 2018 at 6:00 p.m.	

ITEM 2A



DESERT COMMUNITY ENERGY

Board Meeting April 16, 2018

Desert Commur	nity Energy Board Members
	Shelley Kaplan, Chair
City of Cathedral City	Councilmember
City of Palm Desert	Sabby Jonathan, Vice Chair Mayor
City of Palm Springs	Geoff Kors Councilmember

Ex-Officio / N	on-Voting Members
City of Desert Hot Springs	Vacant

Staff
Tom Kirk, Executive Director
Katie Barrows, Director of Environmental Resources
Erica Felci, Governmental Projects Manager
Benjamin Druyon, Management Analyst



DESERT COMMUNITY ENERGY

Board Meeting Minutes April 16, 2018

1. CALL TO ORDER

The meeting of the Desert Community Energy Board was called to order by Chair Kaplan at 2:32 p.m. on April 16, 2018.

2. ROLL CALL

Roll call was taken and it was determined that a quorum was present.

Members Present

Councilmember Shelley Kaplan, Chair Mayor Sabby Jonathan. Vice Chair Councilmember Geoff Kors

Others Present

Councilmember Kathleen Kelly Ryan Stendell Charlie McClendon Jay Virata Jeff Fuller John Putz (teleconference) Marty Parsons (teleconference) Kim Floyd

Ex-Officio / Non-Voting Member Absent

Councilmember Yvonne Parks

CVAG Staff

Tom Kirk Katie Barrows Erica Felci Linda Rogers

Agency

City of Cathedral City City of Palm Desert City of Palm Springs

City of Palm Desert
City of Palm Desert
City of Cathedral City
City of Palm Springs
The Energy Authority/TEA
The Energy Authority
The Energy Authority
Sierra Club

City of Desert Hot Springs

3. PUBLIC COMMENTS

Kim Floyd commented on several items including community outreach, access to public benefits funds and contracting for geothermal energy.

4. BOARD MEMBER / DIRECTOR COMMENTS

5. CONSENT CALENDAR

IT WAS MOVED BY MAYOR JONATHAN, SECONDED BY COUNCILMEMBER KORS, TO:

- A. Approve minutes of March 19, 2018 Desert Community Energy Board meeting
- B. Adopt DCE Administrative and Operational Policies
- C. Authorization to join CalCCA as Operational Member

THE MOTION CARRIED WITH 2 AYES AND 1 ABSTENTION ON 5A, AND 3 AYES ON 5B AND 5C.

Councilmember Shelley Kaplan AYE
Mayor Sabby Jonathan AYE

Councilmember Geoff Kors ABSTAIN 5A; AYE 5B-5C

6. DISCUSSION / ACTION

A. Update on Our Progress

Tom Kirk provided a brief update regarding the progress and upcoming activities of DCE related to continuing negotiations with SCE related to the CPUC Resource Adequacy Waiver process and an advice letter to be jointly filed by SCE and DCE by May 17, 2018. Mr. Kirk also discussed the PCIA/Exit Fee, CCA Implementation, budget and staffing, as well as community outreach as outlined in the staff report.

B. Approve Desert Community Energy Rate Schedule and Net Energy Metering program

IT WAS MOVED BY COUNCILMEMBER KORS, SECONDED BY MAYOR JONATHAN, TO APPROVE:

- 1) Adoption of Resolution 2018-01 to approve Desert Community Energy rate schedule effective August 1, 2018; and
- Approve a conceptual Net Energy Metering (NEM) program for existing and future solar customers that will at minimum match SCE's NEM program with details to be brought back to the Board for approval.

THE MOTION CARRIED WITH 3 AYES.

Councilmember Shelley Kaplan AYE
Mayor Sabby Jonathan AYE
Councilmember Geoff Kors AYE

C. Power Procurement Presentation

Jeff Fuller provided a presentation on power procurement and the Energy Risk Management Policy. Points covered in the presentation included:

- Procurement timeframes and defining voluntary vs. mandatory procurement
- Defined the approach of a utilizing a portfolio management context beginning with program objectives, environmental goals and objectives, financial goals and objectives, rate savings, reserve building.
- Will come back next month with an Energy Risk Management Policy (ERMP)
- A risk management committee will operate on a day to day basis overseeing procurement strategy, risk policy specific limits, and delegation of authority.
- Procurement strategy on how to interact with the market, metrics and reports to track performance.
- 2018-2019 Procurement Plan

D. Approve Desert Community Energy Product Names

IT WAS MOVED BY COUNCILMEMBER KORS, SECONDED BY MAYOR JONATHAN, TO SELECT THE PRODUCT NAMES FOR THE TWO DCE OFFERINGS: BASIC (DEFAULT) - DESERT SAVER; AND THE PREMIUM, 100% CARBON-FREE PRODUCT - CARBON-FREE.

THE MOTION CARRIED WITH 3 AYES.

Councilmember Shelley KaplanAYEMayor Sabby JonathanAYECouncilmember Geoff KorsAYE

E. Community Engagement and Outreach

IT WAS MOVED BY MAYOR JONATHAN, SECONDED BY COUNCILMEMBER KORS, TO AUTHORIZE THE EXECUTIVE OFFICER TO EXECUTE ANY AGREEMENTS NECESSARY AND APPROVE EXPENDITURES RELATED TO PRINTING AND DISTRIBUTION OF ENROLLMENT NOTICES AND THE COMMUNITY ENGAGEMENT EFFORTS OUTLINED IN APPROVED CONTRACTS, FOR NOT TO EXCEED \$160,000.

THE MOTION CARRIED WITH 3 AYES.

Councilmember Shelley Kaplan AYE
Mayor Sabby Jonathan AYE
Councilmember Geoff Kors AYE

7. <u>INFORMATION</u>

1) Attendance Roster

8. ANNOUNCEMENTS

Upcoming Meetings at 73-710 Fred Waring Drive, Suite 200, Palm Desert

The next Board Meeting of Desert Community Energy will be on May 21, 2018 at 2:30 p.m.

9. <u>ADJOURNMENT</u>

The meeting adjourned at approximately 3:54 pm.

Respectfully submitted,

Linda Rogers Program Assistant II



DESERT COMMUNITY ENERGY

Board Meeting May 21, 2018

Staff Report

Subject: Update on Our Progress

Contact: Tom Kirk, Executive Director (tkirk@cvag.org)

Recommendation: Information only.

Background: Here is a summary of our progress and upcoming activities.

<u>CPUC Resolution E-4907 and Waiver Process</u>: At the April 16 meeting, staff reported that negotiations with SCE to procure Resource Adequacy (RA) under Option A of the CPUC Waiver process had been completed. An agreement with SCE was signed on May 2, 2018 providing for DCE to purchase the required Resource Adequacy from SCE for the period from August 1 through December 2018. On May 9, SCE filed a joint Tier 1 Advice Letter for themselves and DCE with the CPUC. The completion of this process with SCE and the CPUC allows Desert Community Energy to proceed with our planned launch, when we start serving customers, in August 2018.

PCIA/Exit Fee – CPUC Proceeding R. 17-06-026: The CPUC continues with the proceeding on the Power Cost Indifference Adjustment (PCIA), the "exit fee" charged to customers leaving the incumbent utility to join a CCA. The intent of the proceeding is to revise the methodology for calculating the PCIA. DCE is a party to the proceeding. CalCCA has filed comments on the PCIA which includes a recommended approach for determination of the exit fee. Evidentiary hearings were held from May 7 to 11, 2018 to provide an opportunity for testimony and cross-examination among interested parties. Our regulatory legal counsel is preparing a summary of these hearings which will be available for review. CalCCA and the Joint Utilities are also preparing a briefing outline. The CPUC Green Book was also circulated to members; we will coordinate with CalCCA on comments and any plans for a joint response.

Other Steps to CCA Implementation. We continue to move toward our goal of launching the program in August 2018 and are on track. Weekly conference calls are held with SCE and our consultant team to coordinate key launch activities and keep us on schedule for our launch date. This coordination involves customer data testing and management to ensure that when DCE starts serving customers, a smooth transition in customer service and billing will occur.

The following is a summary of recent actions:

- ✓ March 9, 2018 DCE received certification of its Implementation Plan from the CPUC.
- ✓ March 19, 2018 DCE Board approves launch on August 1, 2018
- ✓ March 29, 2018 DCE registration package filed with CPUC, including Service Agreement with SCE and a \$100,000 bond provided by Calpine Energy Solutions

- ✓ May 2, 2018 DCE and SCE signed an agreement for the purchase and allocation of RA for the 2018 compliance year.
- ✓ May 8, 2018 Registration with California Independent System Operator (CAISO) in progress
- ✓ May 9, 2018 SCE files Tier 1 Advice Letter notifying the CPUC of their agreement with DCE on RA requirements and requesting the waiver to DCE allowing DCE to begin serving customers in 2018, starting August 1, 2018.

Net Energy Metering Program. At the April meeting the Board discussed various options for a Net Energy Metering (NEM) program that could incentivize rooftop solar. At that time, staff had not received the necessary data from SCE to provide an evaluation of options and analysis of fiscal impacts. To allow time to complete this analysis, on April 16, the Board approved a conceptual Net Energy Metering (NEM) program for existing and future solar customers that will at minimum match SCE's NEM program with details to be brought back to the Board for approval. Since then, staff has continued to work with TEA, LEAN and SCE to evaluate options for the Net Energy Metering program. Information from SCE allowing us to verify some of the net consumption and generation amounts for our customers was just received as this agenda packet was being prepared. The timing of the input from SCE did not allow time for adequate analysis of the NEM policy options. Staff intends to develop an analysis of various options and the financial implications using the information received from SCE. We expect to come back to the Board in June with NEM options and recommendations.

<u>Budget and Staffing</u>. A draft budget for DCE Fiscal Year 2018/2019 is presented in Item 6B. Included in the budget are two CVAG positions to support DCE. These positions include an accounting manager and a program manager or possible director. CVAG is recruiting for these positions now, with a closing date of June 1, 2018, with the expectation that the positions can be filled prior to DCE launch.

Community Outreach: Community outreach and engagement efforts are progressing well to support the launch in August. Notices to customers informing them of their transition to DCE will be mailed, starting the 1st of June, with a second notice going out in early July. A full website will go live at that time which will include interactive features, information about product options (Desert Saver and 100% Carbon Free), information for residential and business customers, a way to opt out, as well as background information about CCA. The brochure is complete, we have a short video, and social media outreach will target DCE customers. We are working with city staff to provide links to Desert Community Energy's website and include information in city newsletters. We are also reaching out to stakeholders and key accounts, focusing on larger commercial customers who will be contacted individually to let them know about DCE and answer any questions.

<u>Community Advisory Committee</u>. At a prior meeting, the Board suggested that staff look into the potential for formation of a Community Advisory Committee. A number of existing CCA programs statewide have established Community Advisory Committees to provide input and guidance, assist with community outreach, and involve stakeholders in CCA implementation. Staff is researching the community advisory approaches used by other CCAs and intends to bring recommendations to the Board at the next meeting.

CVAG staff appreciates the commitment of time and valuable input by elected officials and jurisdiction staff throughout this process

Fiscal Analysis: No impact.



DESERT COMMUNITY ENERGY

Board Meeting May 21, 2018

Staff Report

Subject: Draft Desert Community Energy Fiscal Year 2018/2019 Budget

Contact: Don Dame, Energy Consultant

Recommendation: Review Draft Desert Community Energy FY 2018/2019 Budget and provide input to staff.

<u>Background</u>: As discussed at the April meeting, the Draft Desert Community Energy (DCE) Budget for Fiscal Year 2018/2019 ("Draft Budget") was to be presented for review to the Board at the May meeting. The final condensed budget will be presented to the Board at the June meeting for your review and approval. The Draft Budget has been developed by energy consultant Don Dame with input from CVAG staff, The Energy Authority (TEA), and LEAN Executive Director Shawn Marshall. The May review of the Draft Budget is intended to give the Board the opportunity to ask questions, make comments, and provide input to staff before the final budget is presented for approval next month.

The attached budget documents include two spreadsheets:

- 1. Draft FY 18/19 Budget which identifies projected revenues and expenses for DCE.
- 2. Draft 3-year Summary of the DCE revenues and costs for FY 2019/2020/2021.

The first Draft Budget spreadsheet covers from July 2018 to June 2019. Cost incurrence accelerates in August when DCE begins serving retail customers; however, CVAG staff time and administrative expenses are included for July 2018 to accurately depict CVAG's ongoing support to DCE and ensure a successful launch. The budget reflects current estimated power prices including TEA initiated power procurement for DCE which commenced in mid-April, as well as a recently adjusted 5% power cost increase since the proforma was developed. This projected cost increase is primarily related to issues associated with the Aliso Canyon Gas Storage facility.

The Draft Budget was developed to be comparable to the pro forma prepared by The Energy Authority; this proforma was reviewed by the Board at the March 2018 meeting. The DCE proforma is updated on an ongoing basis by TEA and this budget compares to the updated proforma. The Draft Budget includes the following cost/revenue impacts:

- 1. Revenues are accrued during the given service month
- 2. Wholesale power costs are accrued during the given service month
- 3. Addition of two CVAG staff positions for DCE and related business operating costs
- 4. Recapture of TEA, Calpine and CVAG pre-launch costs over 48 months starting Nov. 2018 (including a \$100,000 CPUC bond provided initially by Calpine)

The Draft Budget assumes that DCE revenues are accrued during the month power is delivered to DCE customers. The Draft Budget also assumes wholesale power costs are accrued in the given service month.

The budget identifies the various CVAG positions and allocation of time to DCE for administrative and operational support. The Draft Budget assumes two full-time equivalent DCE positions to be hired by CVAG: a DCE Program Manager and a DCE Accounting Manager. These positions are being advertised and the application period closes on June 1, 2018. We expect to have the selected individuals start in July, once the CVAG and DCE budgets are approved. Outreach to key accounts /larger commercial customers will be handled by existing CVAG staff. Other support needs are assumed to be met through a combination of consultants, vendors, and shared resources with CVAG, over the first three years of operation. The Draft Budget also assumes the continued involvement of Don Dame as a consultant to DCE. If other pressing skill set needs arise, the Executive Director will have the ability to address these needs on an as required basis in consultation with the Board.

Our agreement with TEA and Calpine provides for DCE to defer payments for services until DCE is receiving steady revenues. The pre-launch start-up costs are assumed to be paid back to both firms over a 48-month period starting in November 2018, once cash flow permits. CVAG will also be reimbursed for staffing and support costs incurred in support of DCE, consistent with the DCE-CVAG contract. The repayment of these costs to TEA, Calpine, and CVAG are identified under "Launch Support" in the Draft Budget.

The second spreadsheet, the 3-year Summary provides monthly and cumulative monthly cost and revenue streams over DCE's first three fiscal years starting with Fiscal Year 2019. This three-year summary estimates the costs for FY 2020 and FY 2021 based on the cost for FY 2019, adjusted for inflation. It illustrates the bottom line for DCE Draft Budget: over the August 2018 – June 2021 period net DCE funds available for reserves and other uses (after paying all power and operating costs) cumulate to approximately \$6.5 million, \$17.6 million, and \$16.2 million, respectively at the end of each of DCE's first 3 fiscal years.

The following tables and figures summarize the detailed Draft FY 2018/2019 Budget:

Table 1. DCE projected revenues and costs for first three years of operation, July 1, 2018 to June 30, 2021.

D. Com	bining FY19, FY20 and FY21 @ June 30, 2021	DCE Revenu	es and Cost	s Estimates
	Revenues	\$263,2	81,717	
	Power Costs	\$205,5	86,005	
	Non Power Operating Costs	\$17,4	31,643	
	Total Assets Available for Reserves & Other	\$40.2	64.070	

Figure 1. Cumulative DCE revenues and costs over FY 2019-FY 2021 (the "top" of the curve indicates cumulative revenues).

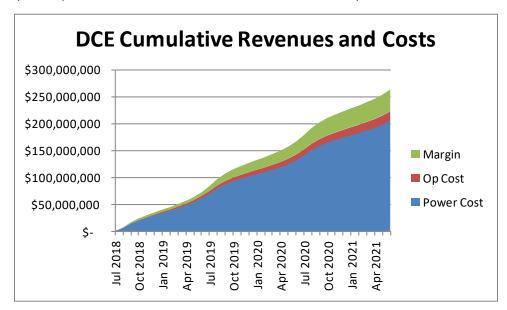


Figure 2. Cumulative funds/assets available for reserves and other uses.

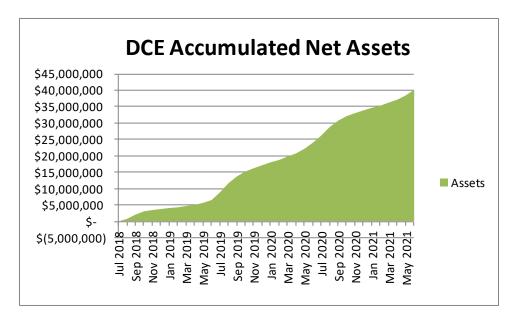
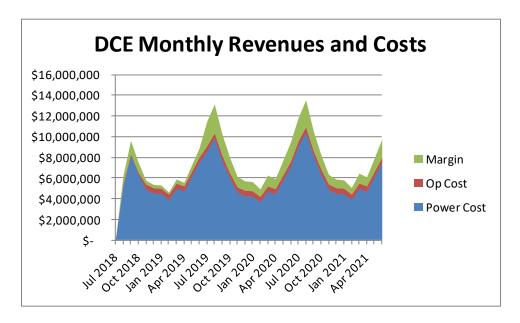


Figure 3. Monthly DCE cost and revenues.



One of the advantages for DCE is the credit and contracts support provided by TEA, allowing DCE to start up without significant borrowed resources. As an example, subject to actual DCE cashflow conditions, TEA may defer DCE's repayment of August and September power costs at zero interest. TEA has long served many public power agencies and CCAs and has excellent credit. The "credit and contracts" service provided by TEA is included in the \$1/MWh charge as part of the DCE-TEA Resources Management Agreement. As a new agency with no initial funding and no established credit rating, DCE will have to develop credit worthiness over time. This could take up to three years, or perhaps longer. However, once adequate reserves are accrued and DCE establishes a responsible business track record, DCE may develop bi-lateral agreements with local or other power suppliers (e.g. wind, solar, geothermal) to serve part of our load. TEA would then commensurately reduce the amount DCE incurs for credit support.

Don Dame will be at the meeting to review the Draft Budget with the Board and answer any questions. Jeff Fuller from TEA will also be available at the meeting. Both Mr. Dame and Mr. Fuller are available prior to the meeting if members would like to review the spreadsheets over the phone or in person (Monday morning).

<u>Fiscal Analysis</u>: Per Draft budget presented.

Attachments:

- 1. Draft 3-year Summary of the DCE revenues and costs for FY 2019/2020/2021.
- 2. Draft Desert Community Energy FY 2018/2019 Budget

Attachment 1 DRAFT Desert Community Energy Three-Year Budget Summary: Fiscal Years 2019-2021

A. Estimated Post Launch FY 18-19, Aug 1, 2018 - June 30, 2019 DCE Revenues and Costs (w/o rev lags; no power cost deferrals, no working capital loan, other repayments starting Nov 2018) **Revenues and Any Working Capital Infusion** FY18-19 Avg \$/Month Avg \$/MW/h SCE Revenue "Bogie" (no lag, "inst." Rcpt, 50% Aug '18 load) 94,174,282 8,561,298 83.37 DCE "Revenue" @ 3% Discount (no lag, "inst." Recpt) \$ 8,304,459 \$ 91,349,053 80.87 DCE Rev @ 3% Disc, no rev lag, w/o PCIA & FF 71,717,092 \$ 6,519,736 63.49 DCE FY19 Working Capital Loan Rcd (if any) na Total DCE Rev @ 3% Disc 71,717,092 \$ 6,519,736 63.49 \$ Power Costs (No Delay Aug/Sep) FY18-19 Avg \$/Month Avg \$/MW/h DCE Wholesale Power (Incl. RPS, RA, LC, FC, energy) 60,603,559 \$ 5.509.414 \$ 53.65 Operating Costs (Delay TEA/Calp Aug/Sep/Oct Svc fees) FY18-19 Avg \$/Month Avg \$/MW/h DCE staff and p/t General Counsel svcs \$ 494,426 \$ 44,948 \$ 0.44 Other Contract labor / Mkting Outreach / Mailings \$ \$ 321,500 29,227 0.28 CVAG Related Staff and facilities support \$ 174,432 \$ 15,857 \$ 0.15 Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc) 3,767,409 \$ 342,492 3.34 Launch Sup, TEA/Calp \$ delays, wrking cap and other repays (461,831) \$ (41,985) \$ (0.41)Misc. Items (Memberships, CalCCA, etc.) \$ \$ 12,933 142,267 0.13 Staffing, Contractor, Ofc Exp, Insurance Contingency 220,000 \$ 20,000 0.19 **DCE Total non-power Operating Costs** 4,658,204 423,473 4.12 **Total Power and Operating Costs \$** 65,261,763 \$ 5,932,888 57.77 **Estimated Assets Available for Reserves & Other** \$ 6,455,329 \$ 586,848 5.71

Attachment 1 DRAFT Desert Community Energy Three-Year Budget Summary: Fiscal Years 2019-2021

B. ESTI	nated FY2019-2020 DCE Revenues and Costs						
	(w/o rev lags; no power cost deferrals, no working capital loan, ot	her	repayments s	tart	ing Nov 2018)		
	Revenues and Any Working Capital Infusion		FY19-20	Δ	vg \$/Month	Av	g \$/MW/h
	SCE Revenue "Bogie" Rate (no lag, "inst." Rcpt)	\$	123,552,547	\$	10,296,046	\$	87.62
	DCE "Revenue" @ 3% Discount (no lag, "inst." Recpt)	\$	119,845,971	\$	9,987,164	\$	84.99
	DCE Rev @ 3% Disc, no rev lag, w/o PCIA & FF	\$	94,375,277	\$	7,864,606	\$	63.92
	DCE FY20 Working Capital Loan Rcd (if any)	\$	-	\$	-	\$	-
	Total DCE Rev @ 3% Disc	\$	94,375,277	\$	7,864,606	\$	63.92
	Power Costs	_	FY19-20		vg \$/Month		g \$/MW/h
	DCE Total Power Related Supply Costs	\$	70,488,513	\$	5,874,043	\$	49.99
	Operating Costs		FY19-20	Α	vg \$/Month	Av	g \$/MW/h
	DCE staff and p/t General Counsel svcs	\$	509,259	\$	42,438	\$	0.36
	·						0.25
	Other Contract labor / LEAN / Mkting Outreach / Mailings	\$	355,865	\$	29,655	\$	0.25
	Other Contract labor / LEAN / Mkting Outreach / Mailings CVAG Related Staff and facilities support	\$	355,865 179,088	\$	29,655 14,924	\$ \$	0.25
					<u>.</u>		
	CVAG Related Staff and facilities support	\$	179,088	\$	14,924	\$	0.13
	CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc)	\$	179,088 4,320,591	\$	14,924 360,049	\$	0.13 3.06
	CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc) Launch Sup, TEA/Calp bill delay, wrking cap and other repays	\$ \$	179,088 4,320,591 539,090	\$	14,924 360,049 44,924	\$ \$	0.13 3.06 0.38
	CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc) Launch Sup, TEA/Calp bill delay, wrking cap and other repays Misc. Items (Memberships, CalCCA, etc.)	\$ \$ \$ \$	179,088 4,320,591 539,090 159,856	\$ \$ \$	14,924 360,049 44,924 13,321	\$ \$ \$	0.13 3.06 0.38 0.11
	CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc) Launch Sup, TEA/Calp bill delay, wrking cap and other repays Misc. Items (Memberships, CalCCA, etc.) Staffing, Contractor, Ofc Exp, Insurance Contingency	\$ \$ \$ \$	179,088 4,320,591 539,090 159,856 247,200	\$ \$ \$ \$	14,924 360,049 44,924 13,321 20,600	\$ \$ \$ \$	0.13 3.06 0.38 0.11 0.18
	CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc) Launch Sup, TEA/Calp bill delay, wrking cap and other repays Misc. Items (Memberships, CalCCA, etc.) Staffing, Contractor, Ofc Exp, Insurance Contingency	\$ \$ \$ \$	179,088 4,320,591 539,090 159,856 247,200	\$ \$ \$ \$	14,924 360,049 44,924 13,321 20,600	\$ \$ \$ \$	0.13 3.06 0.38 0.11 0.18
	CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc) Launch Sup, TEA/Calp bill delay, wrking cap and other repays Misc. Items (Memberships, CalCCA, etc.) Staffing, Contractor, Ofc Exp, Insurance Contingency DCE Total non-power Operating Costs	\$ \$ \$ \$	179,088 4,320,591 539,090 159,856 247,200 6,310,949	\$ \$ \$ \$	14,924 360,049 44,924 13,321 20,600 525,912	\$ \$ \$ \$ \$	0.13 3.06 0.38 0.11 0.18 4.48

Attachment 1 DRAFT Desert Community Energy Three-Year Budget Summary: Fiscal Years 2019-2021

C. Estimated FY2020-2021 DCE Revenues and Costs						
(w/o rev lags; no power cost deferrals, no working capital loan, ot	her	repayments s	start	ing Nov 2018)		
Revenues and Any Working Capital Infusion		FY 20-21	A	Avg \$/Month	A	/g \$/MW/h
SCE Revenue "Bogie" Rate (no lag, "inst." Rcpt)	\$	127,185,247	\$	10,598,771	\$	89.30
DCE "Revenue" @ 3% Discount (no lag, "inst." Recpt)	\$	123,369,690	\$	10,280,807	\$	86.62
DCE Rev @ 3% Disc, no rev lag, w/o PCIA & FF	\$	97,189,348	\$	8,099,112	\$	68.24
DCE FY21 Working Capital Loan Rcd (if any)	\$	-	\$	-	\$	-
Total DCE Rev @ 3% Disc	\$	97,189,348	\$	8,099,112	\$	65.83
Power Costs		FY 20-21		lvg \$/Month		/g \$/MW/h
DCE Total Power Related Supply Costs	\$	74,493,932	\$	6,207,828	\$	52.31
Operating Costs		FY 20-21	,	Avg \$/Month	۸۰	/g \$/MW/h
		F1 20-21	,	AVG WINDIIIII	A	yy ay ivi vv/ii
DCF staff and n/t General Counsel sycs	2	524 537	Ф	/13 711	¢	0.37
Other Contract Jahor / LEAN / Mkting Outreach / Mailings	\$	524,537 366 541	\$	43,711	\$	0.37
Other Contract labor / LEAN / Mkting Outreach / Mailings	\$	366,541	\$	30,545	\$	0.26
Other Contract labor / LEAN / Mkting Outreach / Mailings CVAG Related Staff and facilities support	\$	366,541 184,461	\$	30,545 15,372	\$	0.26 0.13
Other Contract labor / LEAN / Mkting Outreach / Mailings CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc)	\$ \$	366,541 184,461 4,428,594	\$ \$ \$	30,545 15,372 369,049	\$ \$ \$	0.26 0.13 3.11
Other Contract labor / LEAN / Mkting Outreach / Mailings CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc) Launch Sup, TEA/Calp bill delay, wrking cap and other repays	\$ \$ \$	366,541 184,461 4,428,594 539,090	\$ \$ \$	30,545 15,372 369,049 44,924	\$ \$ \$	0.26 0.13 3.11 0.38
Other Contract labor / LEAN / Mkting Outreach / Mailings CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc) Launch Sup, TEA/Calp bill delay, wrking cap and other repays Misc. Items (Memberships, CalCCA, etc.)	\$ \$ \$ \$	366,541 184,461 4,428,594 539,090 164,652	\$ \$ \$ \$	30,545 15,372 369,049 44,924 13,721	\$ \$ \$ \$	0.26 0.13 3.11 0.38 0.12
Other Contract labor / LEAN / Mkting Outreach / Mailings CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc) Launch Sup, TEA/Calp bill delay, wrking cap and other repays Misc. Items (Memberships, CalCCA, etc.) Staffing, Contractor, Ofc Exp, Insurance Contingency	\$ \$ \$ \$ \$	366,541 184,461 4,428,594 539,090 164,652 254,616	\$ \$ \$ \$ \$	30,545 15,372 369,049 44,924 13,721 21,218	\$ \$ \$ \$ \$	0.26 0.13 3.11 0.38 0.12 0.18
Other Contract labor / LEAN / Mkting Outreach / Mailings CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc) Launch Sup, TEA/Calp bill delay, wrking cap and other repays Misc. Items (Memberships, CalCCA, etc.)	\$ \$ \$ \$ \$	366,541 184,461 4,428,594 539,090 164,652	\$ \$ \$ \$	30,545 15,372 369,049 44,924 13,721	\$ \$ \$ \$	0.26 0.13 3.11 0.38 0.12
Other Contract labor / LEAN / Mkting Outreach / Mailings CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc) Launch Sup, TEA/Calp bill delay, wrking cap and other repays Misc. Items (Memberships, CalCCA, etc.) Staffing, Contractor, Ofc Exp, Insurance Contingency	\$ \$ \$ \$ \$ \$ \$	366,541 184,461 4,428,594 539,090 164,652 254,616	\$ \$ \$ \$ \$	30,545 15,372 369,049 44,924 13,721 21,218	\$ \$ \$ \$ \$	0.26 0.13 3.11 0.38 0.12 0.18
Other Contract labor / LEAN / Mkting Outreach / Mailings CVAG Related Staff and facilities support Direct Business Support (TEA, Calpine, Mkting, SCE chgs, etc) Launch Sup, TEA/Calp bill delay, wrking cap and other repays Misc. Items (Memberships, CalCCA, etc.) Staffing, Contractor, Ofc Exp, Insurance Contingency DCE Total non-power Operating Costs	\$ \$ \$ \$ \$ \$ \$	366,541 184,461 4,428,594 539,090 164,652 254,616 6,462,490	\$ \$ \$ \$ \$	30,545 15,372 369,049 44,924 13,721 21,218 538,541	\$ \$ \$ \$ \$	0.26 0.13 3.11 0.38 0.12 0.18 4.54

Attachment 2 DRAFT Desert Community Energy Draft Budget: Fiscal Year 2018/2019

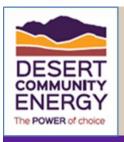
Fiscal Year 2018-2019 Budget Estimate by Month														
	Mar 2019	Apr 2019	May 2019	Jun 2019										
"Full Load" per TEA PF (MWh)		1,255,122		108,064	168,392	131,183	100,703	93,351	92,290	80,440	102,574	96,886	125,971	155,268
DCE Retail Load (MWh) net of opt-outs, Aug 50% Phase-In		1,129,610		97,258	151,553	118,064	90,633	84,016	83,061	72,396	92,317	87,197	113,374	139,741
DCE Wholesale Load (MWh, retail load+ losses)		1,182,701		101,829	158,676	123,613	94,893	87,965	86,965	75,798	96,656	91,296	118,702	146,309
Estimated Distribution Losses (%)		4.7%		4.7%	4.7%	4.7%	4.7%	4.7%	4.7%	4.7%	4.7%	4.7%	4.7%	4.7%
DCE No. Customer Accounts @ Month End		91,912		91,414	91,414	91,414	91,414	91,414	92,328	92,328	92,328	92,328	92,328	92,328
Average SCE Annual \$/MWh Retail Genr. Revenue		\$ 83.37	\$ -	\$ 83.37	\$ 83.37	\$ 83.37	\$ 83.37	\$ 83.37	\$ 83.37	\$ 83.37	\$ 83.37	\$ 83.37	\$ 83.37	\$ 83.37
SCE Revenues Given SCE Bundled Service, No Disc.		\$ 94,174,282	\$ -	\$ 8,108,255	\$12,634,807	\$ 9,842,886	\$ 7,555,951	\$ 7,004,344	\$ 6,924,734	\$ 6,035,538	\$ 7,696,351	\$ 7,269,555	\$ 9,451,829	\$11,650,031
DCE Rev Bogie (Inst. Rect, 3% disc v.SCE)	80.87	\$ 91,349,053	\$ -	\$ 7,865,007	\$12,255,762	\$ 9,547,600	\$ 7,329,272	\$ 6,794,214	\$ 6,716,992	\$ 5,854,472	\$ 7,465,461	\$ 7,051,468	\$ 9,168,274	\$11,300,530
Less PCIA Paid by Customer (w/ 50% August)		\$ (18,723,410)	\$ -	\$(1,612,056)	\$ (2,512,009)	\$ (1,956,929)	\$ (1,502,248)	\$(1,392,580)	\$ (1,376,752)	\$ (1,199,965)	\$ (1,530,162)	\$ (1,445,308)	\$ (1,879,180)	\$ (2,316,220)
Less Franchise Fees Paid by Customer (w/ 50% August)		\$ (692,752)	\$ -	\$ (59,645)	\$ (92,942)	\$ (72,405)	\$ (55,582)	\$ (51,524)	\$ (50,939)	\$ (44,398)	\$ (56,615)	\$ (53,475)	\$ (69,528)	\$ (85,698)
Less Uncollectable Accounts		\$ (215,799)	\$ -	\$ (18,580)	\$ (28,952)	\$ (22,555)	\$ (17,314)	\$ (16,050)	\$ (15,868)	\$ (13,830)	\$ (17,636)	\$ (16,658)	\$ (21,659)	\$ (26,696)
Net DCE Rev Bogie (w/o PCIA and FF, lags)		\$ 71,717,092	\$ -	\$ 6,174,727	\$ 9,621,858	\$ 7,495,711	\$ 5,754,127	\$ 5,334,059	\$ 5,273,434	\$ 4,596,279	\$ 5,861,047	\$ 5,536,026	\$ 7,197,907	\$ 8,871,917
Average Max DCE Rev Bogie \$/MWh		\$ 63.49	\$ -	\$ 63.49	\$ 63.49	\$ 63.49	\$ 63.49	\$ 63.49	\$ 63.49	\$ 63.49	\$ 63.49	\$ 63.49	\$ 63.49	\$ 63.49
Accrual Adjusted Revs (w/o lag, 50%Aug load)		\$ 71,717,092	\$ -	\$ 6,174,727	\$ 9,621,858	\$ 7,495,711	\$ 5,754,127	\$ 5,334,059	\$ 5,273,434	\$ 4,596,279	\$ 5,861,047	\$ 5,536,026	\$ 7,197,907	\$ 8,871,917
Delta if shifted Rev Stream		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total DCE Power Cost (TEA PF, 50% August)	53.65	\$ 60,603,559	\$ -	\$ 5,217,870	\$ 8,130,821	\$ 6,334,149	\$ 4,862,448	\$ 4,507,475	\$ 4,456,244	\$ 3,884,023	\$ 4,952,799	\$ 4,678,144	\$ 6,082,494	\$ 7,497,093
Pwr Cost Deferral if Any		\$ -												
Repay Pwr Cost Adjust Ovr 12 mos, if any		\$ -					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
DCE Net Power Cost as Accrued		\$ 60,603,559	\$ -	\$ 5,217,870	\$ 8,130,821	\$ 6,334,149	\$ 4,862,448	\$ 4,507,475	\$ 4,456,244	\$ 3,884,023	\$ 4,952,799	\$ 4,678,144	\$ 6,082,494	\$ 7,497,093
Average Power Cost \$/MWh Retail Load, w/adjust		\$ 53.65		\$ 53.65	\$ 53.65	\$ 53.65	\$ 53.65	\$ 53.65	\$ 53.65	\$ 53.65	\$ 53.65	\$ 53.65	\$ 53.65	\$ 53.65
Work Cap Loan "Revenues" Rcd @ August 1 Launch		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Margin before Op. Exp. (w/loan)		\$ 11,113,533	\$ -	\$ 956,857	\$ 1,491,037	\$ 1,161,562	\$ 891,680	\$ 826,585	\$ 817,190	\$ 712,256	\$ 908,249	\$ 857,882	\$ 1,115,413	\$ 1,374,823
Avg \$/MWh Gross Margin before Expenses		\$ 9.84		\$ 9.84	\$ 9.84	\$ 9.84	\$ 9.84	\$ 9.84	\$ 9.84	\$ 9.84	\$ 9.84	\$ 9.84	\$ 9.84	\$ 9.84

Attachment 2
DRAFT Desert Community Energy Draft Budget: Fiscal Year 2018/2019

stimated Operating Expenses		FY2019	Jul 2	2018	Aı	ug 2018	Sep 2	018	Oct 20	018	Nov 2018	D	ec 2018	Jan 2019	Fe	b 2019	Mar 2019	Ap	pr 2019	Ma	ay 2019	Jur	n 2019
DCE Positions (Hired thru CVAG)	\$	494,426	\$ 4	11,202	\$	41,202		41,202	\$ 4	41,202	\$ 41,202	\$	41,202	\$ 41,202	\$	41,202	\$ 41,202		41,202	\$	41,202	\$	41,202
Executive Director	\$	65,382	\$	5,448	\$	5,448	_	5,448		5,448	\$ 5,448		5,448	\$ 5,448	_	5,448	\$ 5,448	_	5,448	\$	5,448	\$	5,44
Director II - DCE	\$	185,964	\$:	15,497	\$	15,497	•	15,497	•	15,497	\$ 15,497	Ś	15,497	\$ 15,497		15,497	\$ 15,497		15,497	Ś	15,497	\$	15,49
Finance Director	\$	13.589	Ś	1.132	\$	1,132		1,132	•	1,132	\$ 1.132	\$	1.132	\$ 1,132	-	1,132	\$ 1.132		1.132	Ś	1,132	\$	1,13
Accounting Manager	\$	104,138	\$	8,678	\$	8,678		8,678	\$	8,678	\$ 8,678	\$	8,678	\$ 8,678	\$	8,678	\$ 8,678	\$ \$	8,678	\$	8,678	\$	8,67
Director - CVAG	\$	47,703	\$	3,975	\$	3,975	•	3,975	•	3,975	\$ 3,975	<u> </u>	3,975	\$ 3,975	-	3,975	\$ 3,975		3,975	\$	3,975	\$	3,97
Management Analyst	\$	60,999	\$	5,083	\$	5,083	\$	5,083	\$	5,083	\$ 5,083	\$	5,083	\$ 5,083	\$	5,083	\$ 5,083	\$ \$	5,083	\$	5,083	\$	5,08
Program Assistant II	\$	8,480	\$	707	\$	707	\$	707	\$	707	\$ 707	\$	707	\$ 707	\$	707	\$ 707	7 \$	707	\$	707	\$	70
Governmental Projects Manager	\$	4,194	\$	350	\$	350	\$	350	\$	350	\$ 350			\$ 350		350	\$ 350) \$	350	\$	350	\$	35
Accounting Assistant	\$	3,978	\$	331	\$	331	\$	331	\$	331	\$ 331	. \$	331	\$ 331	\$	331	\$ 331	\$	331	\$	331	\$	33
Contracts and Contract Labor (not incl. elsewhere)	\$	321,500	\$	2,500	\$	29,000	\$ 2	29,000	\$ 2	29,000	\$ 29,000	\$	29,000	\$ 29,000	\$	29,000	\$ 29,000) \$	29,000	\$	29,000	\$	29,00
Legal Counsel (General Counsel/Special Counsel)	\$	82,500	\$	-	\$	7,500	\$	7,500		7,500	\$ 7,500	_	7,500	\$ 7,500	\$	7,500	\$ 7,500) \$	7,500		7,500	\$	7,50
Power Contracts Legal Support	\$	27,500	\$	-	\$	2,500	\$	2,500	\$	2,500	\$ 2,500	\$	2,500	\$ 2,500	\$	2,500	\$ 2,500) \$	2,500	\$	2,500	\$	2,50
D. Dame CCA Consulting Support	\$	30,000	\$	2,500	\$	2,500	\$	2,500	\$	2,500	\$ 2,500	\$	2,500	\$ 2,500	\$	2,500	\$ 2,500) \$	2,500	\$	2,500	\$	2,50
Rate Design Support	\$	11,000	\$	-	\$	1,000	\$	1,000	\$	1,000	\$ 1,000	\$	1,000	\$ 1,000	\$	1,000	\$ 1,000) \$	1,000	\$	1,000	\$	1,00
External ROC Participation	\$	5,500	\$	-	\$	500	\$	500	\$	500	\$ 500	\$	500	\$ 500		500	\$ 500) \$	500	\$	500	\$	50
Marketing Outreach / Mailing	\$	165,000	\$	-	\$	15,000	\$ 1	15,000	\$ 1	15,000	\$ 15,000		15,000	\$ 15,000	_	15,000	\$ 15,000	_	15,000		15,000	\$	15,00
CVAG Related Support	\$	174,432	\$:	14,536	\$	14,536	\$ 1	14,536	\$ 1	14,536	\$ 14,536	\$	14,536	\$ 14,536	\$	14,536	\$ 14,536	5 \$	14,536	\$	14,536	\$	14,53
Rent/ Maintenance / Insurance	\$	41,688	\$	3,474	\$	3,474	_	3,474		3,474	\$ 3,474	\$	3,474	\$ 3,474	_	3,474	\$ 3,474		3,474	\$	3,474	\$	3,47
Accounting Services /Software	\$	10,236	\$	853	\$	853	\$	853	\$	853	\$ 853	\$	853	\$ 853	\$	853	\$ 853	\$ \$	853	\$	853	\$	85
CVAG Facilities Usage Charge (incl. phones and ofc equip)	\$	12,852	\$	1,071	\$	1,071	\$	1,071	\$	1,071	\$ 1,071	. \$	1,071	\$ 1,071	\$	1,071	\$ 1,071	\$	1,071	\$	1,071	\$	1,07
Meetings / Travel /Training	\$	6,720	\$	560	\$	560	\$	560	\$	560	\$ 560	\$	560	\$ 560	\$	560	\$ 560) \$	560	\$	560	\$	56
Overhead Allocation	\$	102,936	\$	8,578	\$	8,578	\$	8,578	\$	8,578	\$ 8,578	\$	8,578	\$ 8,578	\$	8,578	\$ 8,578	\$ \$	8,578	\$	8,578	\$	8,57
Direct Business Support and Transactions Costs	\$	3,767,409	\$	-	\$	342,492	\$ 34	42,492	\$ 34	42,492	\$ 342,492	_	342,492	\$ 342,492	\$	342,492	\$ 342,492	_	342,492	\$	342,492	\$	342,49
Banking Services	\$	3,850	\$	-	\$	350	\$	350	\$	350	\$ 350	\$	350	\$ 350	\$	350	\$ 350) \$	350	\$	350	\$	35
Audit Svcs	\$	33,000	\$	-	\$	3,000	\$	3,000	\$	3,000	\$ 3,000	\$	3,000	\$ 3,000	\$	3,000	\$ 3,000) \$	3,000	\$	3,000	\$	3,00
SCE Billing Charges	\$	533,905	\$	-	\$	48,537	\$ 4	48,537	\$ 4	48,537	\$ 48,537	\$	48,537	\$ 48,537	\$	48,537	\$ 48,537	7 \$	48,537	\$	48,537	\$	48,53
Calpine Data Svcs / Call Center / CIS (\$1.15/acct/mo)	\$	1,181,802	\$	-	\$	107,437	\$ 10	07,437	\$ 10	07,437	\$ 107,437	\$	107,437	\$ 107,437	\$	107,437	\$ 107,437	7 \$	107,437	\$	107,437	\$	107,43
TEA SC Services (@1/3 fixed amount)	\$	609,784	\$	-	\$	55,435	\$ 5	55,435	\$ 5	55,435	\$ 55,435	\$	55,435	\$ 55,435	\$	55,435	\$ 55,435	_	55,435	\$	55,435	\$	55,43
TEA Power Procurement (@1/3 fixed amount)	\$	609,784	\$	-	\$	55,435	\$ 5	55,435	\$ 5	55,435	\$ 55,435	\$	55,435	\$ 55,435	\$	55,435	\$ 55,435	\$	55,435	\$	55,435	\$	55,43
TEA LT Planning /Risk Mgmt (@1/3 fixed amount)	\$		\$	-	\$	55,435	\$ 5	55,435	\$ 5	55,435	\$ 55,435	\$	55,435	\$ 55,435	\$	55,435	\$ 55,435	\$	55,435	\$	55,435	\$	55,43
Estimated LEAN Services (Post Launch)	\$	70,000	\$	-	\$	6,364	-	6,364	\$	6,364	\$ 6,364	\$	6,364	\$ 6,364		6,364	\$ 6,364		6,364	\$	6,364	\$	6,36
Other Wholesale Services (Rates / Consultant / etc.)	Ś	55,000	Ś	-	\$	5,000	\$	5,000	\$	5,000	\$ 5,000	, ,	5,000	\$ 5,000		5,000	\$ 5,000		5,000	Ś	5,000	\$	5,00
Website Hosting	Ś	5,500	Ś	-	\$	500	\$	500	Ś	500	\$ 500		500	\$ 500	_	500	\$ 500	_	500	Ś	500	\$	50
Marketing / Public Outreach	\$	55,000	\$	-	\$	5,000	\$	5,000	\$	5,000	\$ 5,000	\$	5,000	\$ 5,000	\$	5,000	\$ 5,000) \$	5,000	\$	5,000	\$	5,00
Launch Support / Calp/TEA 3 mo delay/ repmts (inc wrk cap)	\$	(461,831)	Ś		\$	(273,741)	\$ (27	73,741)		73,741)	\$ 44,924	_	44,924	\$ 44,924		44,924	\$ 44,924	_	44,924	Ś	44,924	Ś	44,92
TEA pre-launch	Ś		Ś	-	\$	-	\$	-	Ś	-	\$ 7,089	_	7,089	\$ 7,089	-	7,089	\$ 7,089	_	7,089	Ś	7,089	\$	7,08
Calpine + CPUC Bond	\$	55,270	Ś	-	\$	-	\$	-	Ś	-	\$ 6,909	<u> </u>	6,909	\$ 6,909	Ś	6,909	\$ 6,909		6,909	Ś	6,909	Ś	6,90
CVAG pre-launch	\$		Ś	-	\$	-	\$	-	Ś	-	\$ 13,818		13,818	\$ 13,818	Ś	13,818	\$ 13,818		13,818	Ś	13,818	\$	13,81
Calp/TEA 3mo Post Launch Svc Chg "lag"	\$		Ś	-	\$	(273,741)	\$ (27	73,741)	\$ (27	73,741)	\$ 17,109		17,109	\$ 17,109	Ś	17,109	\$ 17,109		17,109	Ś	17,109	\$	17,10
Working Capital Loan Repayment	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-
, g		ı	<u> </u>						<u> </u>					<u>'</u>			•			<u> </u>			_
Miscellaneous Budget Items	\$	142,267	\$	-	\$	12,933	\$ 1	12,933	\$ 1	12,933	\$ 12,933	\$	12,933	\$ 12,933	\$	12,933	\$ 12,933	\$	12,933	\$	12,933	\$	12,93
Office Supplies	\$	1,100	\$	-	\$	100	\$	100	\$		\$ 100		,	\$ 100	_	100	\$ 100		100		100	\$	10
Community Engagement / Sponsorships	\$	11,000	\$	-	\$	1,000	\$	1,000	\$		\$ 1,000	<u>'</u>		\$ 1,000		1,000	\$ 1,000		1,000		1,000	\$	1,00
Travel Expenses	\$	27,500	\$	-	\$	2,500	\$	2,500	\$	2,500	\$ 2,500		2,500	\$ 2,500		2,500	\$ 2,500		2,500	\$	2,500	\$	2,50
CalCCA Dues (est @ \$100,000 / year)	\$	91,667	\$	-	\$	8,333	\$	8,333	\$	8,333	\$ 8,333	_	8.333	\$ 8,333		8,333	\$ 8,333	_	8,333	\$	8,333	\$	8,33
Other Memberships	\$	11,000	\$	-	\$	1,000	\$	1,000	\$	1,000	\$ 1,000		1,000	\$ 1,000		1,000	\$ 1,000		1,000	\$	1,000	\$	1,00
Staffing/Contractor/Insurance Contingency	\$	220,000			¢	20,000	\$ 1	20,000		20,000	\$ 20,000		20,000	\$ 20,000		20,000	\$ 20,000		20,000	Ġ	20,000	Ġ	20,00

Attachment 2 DRAFT Desert Community Energy Draft Budget: Fiscal Year 2018/2019

	Fiscal Year 2018-2019 Budget Estimate by Month																					
		FY2019	Total	Jul	2018	Aug 20:	Aug 2018 Sep 2018		Oct 2018 Nov 2018		Dec 2018 Jan 2		an 2019	Feb 2019		Mar 2019		019	May 2019		Jun 2019	
Total Operating Expenses (net of deferrals)		\$ 4,6	658,204	\$	58,238	\$ 186,4	122	\$ 186,422	\$ 186,422	\$	505,087	\$ 505,087	\$	505,087	\$ 505,087	7 \$	505,087	\$ 50	5,087	\$ 505,08	7 \$	505,087
Operating Expenses \$/MWh		\$	4.12	\$	-	\$ 1	.92	\$ 1.23	\$ 1.58	\$	5.57	\$ 6.01	\$	6.08	\$ 6.98	\$	5.47	\$	5.79	\$ 4.4	5 \$	3.61
Total Opr + Power Cost		\$ 65,2	261,763	\$	58,238	\$ 5,404,2	291	\$ 8,317,243	\$ 6,520,571	\$	5,367,535	\$ 5,012,562	\$ 4	4,961,331	\$ 4,389,11	1 \$ 5	5,457,886	\$ 5,18	3,232	\$ 6,587,58	1 \$	8,002,181
Gross Mrgn Avail. For More Disc, Reserves, Pgms		\$ 6,4	455,329	\$	(58,238)	\$ 770,4	135	\$ 1,304,615	\$ 975,140	\$	386,592	\$ 321,497	\$	312,102	\$ 207,168	3 \$	403,161	\$ 35	2,795	\$ 610,32	5 \$	869,736
Gross Available \$/MWh		\$	5.71	\$	-	\$ 7	.92	\$ 8.61	\$ 8.26	\$	4.27	\$ 3.83	\$	3.76	\$ 2.86	3 \$	4.37	\$	4.05	\$ 5.3	8 \$	6.22



DESERT COMMUNITY ENERGY

Board Meeting May 21, 2018

Staff Report

Subject: Adoption of Energy Risk Management Policy

Contact: Katie Barrows, Director of Energy & Environmental Resources (kbarrows@cvag.org)

RECOMMENDATION: Adopt DCE Energy Risk Management Policy, No. 18-09.

BACKGROUND: As DCE approaches launch, the adoption of administrative and operational policies will help ensure smooth operations consistent with California State law, CCA regulatory requirements, and operational best practices. An essential function for Desert Community Energy is to manage the risks associated with power procurement activities. An overview of the elements of a risk management policy was provided at the April 16, 2018 meeting. The attached Energy Risk Management Policy is presented for your consideration. Jeff Fuller from The Energy Authority will be at the meeting to discuss the policy and answer any questions.

The Energy Risk Management Policy ("Policy") provides a framework for power procurement including risk management functions and procedures. Providing retail electric generation service to customers enrolled in the CCA program exposes DCE to risks such as retail load uncertainty (due to weather, customer opt-out, and other factors), energy market price, counterparty credit, SCE generation and PCIA rate competitiveness and other regulatory risks. The Policy provides a process to ensure that DCE meets our objectives, including building financial reserves and rate competitiveness. The ultimate purpose of this Policy is to help DCE increase the likelihood of achieving its goals by specifying management responsibilities, organizational structures, risk management standards, and operating controls and limits necessary to properly identify and manage DCE's exposure to risk. The Policy establishes the framework by which management, staff and The Energy Authority (TEA) will:

- 1. Identify and quantify risk
- 2. Develop and execute procurement strategies
- 3. Create a framework of controls and oversight
- 4. Monitor, measure and report on the effectiveness of the Program

To help ensure long term viability for DCE, the following Policy goals are included. These goals establish metrics used for modeling and measuring risk exposures.

✓ DCE will target to maintain competitive retail rates with SCE after adjusting for the PCIA and Franchise Fee.

- ✓ DCE will target, during the initial years of operation, to fund financial reserves with the following objectives:
 - Establish long-term business sustainability
 - Build collateral for power procurement activities
 - Establish an investment grade credit rating
 - o Develop a source of funds for investment in generation and other local programs
 - Stabilize rates and dampen year-to-year variability in procurement costs

The goals outlined above are incorporated into the financial models that are used in modeling and measuring risk exposures. It is important to note that the goals listed above are not intended to be a comprehensive list of goals for DCE. Rather, the list reflects a subset of goals critical to long-term business viability of DCE.

With the approval of the Policy, the DCE Board is explicitly delegating operational controls and oversight to a designated Risk Management Team, the Executive Director, and TEA to facilitate daily operations of the DCE Community Choice Energy program. This includes delegating transaction execution authorities as described in Section 5, Delegation of Authority. The Risk Management Team is responsible for implementing, maintaining, and overseeing compliance of this Policy. This Team is described in the Policy to be composed of DCE staff members, a TEA representative, and an independent outside third-party representative. A member of the community with knowledge of utility operations and power procurement could be invited to serve as the independent representative. The Risk Management Team provides the operational frame work to guide day-to-day power management activities in alignment with the Resource Management Agreement between DCE and TEA, which provides for TEA to serve as DCE's power-procurement agent for all non-local power products.

Staff recommends adoption of the Energy Risk Management Policy 18-09.

ATTACHMENTS:

1. Energy Risk Management Policy, No. 18-09.



Policy No. 18-09

Energy Risk Management Policy

May 2018

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Section 1: POLICY OVERVIEW

1.1 Background and Purpose

Desert Community Energy ("DCE") is a public joint powers agency located within the Coachella Valley. DCE desires to implement and administer a community choice aggregation ("CCA") program for cities in the Coachella Valley that elect to become participants. The CCA program will give its members an opportunity to join together to procure electricity supplies and implement local programs that meet the goals of the local communities. Electricity procured to serve customers will continue to be delivered over SCE's transmission and distribution system.

Presently, DCE's Members include the following:

- City of Cathedral City
- City of Palm Desert
- City of Palm Springs

Providing retail electric generation service to customers enrolled in the CCA program exposes DCE to risks such as retail load uncertainty (due to weather, customer opt-out, and other factors), energy market price, counterparty credit, SCE generation and PCIA rate competitiveness and other regulatory risks.

This Energy Risk Management Policy ("Policy") establishes DCE's Energy Risk Management Program ("Program") including risk management functions and procedures to manage the risks associated with power procurement activities.

The ultimate purpose of this Policy is to help DCE increase the likelihood of achieving its goals by specifying management responsibilities, organizational structures, risk management standards, and operating controls and limits necessary to properly identify and manage DCE's exposure to risk.

1.2 Scope

Unless otherwise explicitly stated in this Policy, or other policies approved by the Board, this Policy applies to all power procurement and related business activities that may impact the risk profile of DCE. This Policy documents the framework by which management, staff, consultants and The Energy Authority (TEA) will:

- Identify and quantify risk
- Develop and execute procurement strategies
- · Create a framework of controls and oversight
- Monitor, measure and report on the effectiveness of the Program

To ensure successful operation of the CCA program, DCE has partnered with experienced consultants to provide energy-related services. Specific to power procurement, DCE has partnered with TEA. At the outset of the CCA program, TEA will be executing the preponderance of front- (transacting), middle-(monitoring) and back-office (settlement) related activities on DCE's behalf as discussed at Section 4.4. In providing these services for DCE, TEA will adhere to and be governed by this Policy. TEA maintains its own

risk management policies and procedures, following industry practices of segregation of duties, which also govern activities executed on DCE's behalf.

1.3 Energy Risk Management Objective

The objective of the Energy Risk Management Policy is to provide a framework for conducting procurement activities that maximizes the probability of DCE meetings the goals listed in Section 2.1.

Pursuant to this Policy, DCE will identify and measure the magnitude of the risks to which it is exposed and that contribute to the potential for not meeting identified goals.

1.4 Policy Administration

This Policy document has been reviewed and approved by the DCE Board of Directors ("Board"). The Risk Management Team ("RMT") and Board must approve amendments to this Policy, except for the appendices, which may be amended with approval of only the RMT. The RMT must give notice to the Board of any amendment it makes to an appendix or a reference policy or procedure document.

Section 2: GOALS AND RISK EXPOSURES

2.1 Policy Goals

To help ensure long term viability for the CCA, DCE has outlined the following Policy goals. These goals establish metrics used for modeling and measuring risk exposures of the CCA.

- DCE will target to maintain competitive retail rates with SCE after adjusting for the PCIA and Franchise Fee.
- DCE will target, during the initial years of operation, to fund financial reserves with the following objectives:
 - Establish long-term business sustainability
 - Build collateral for power procurement activities
 - Establish an investment grade credit rating
 - o Develop a source of funds for investment in generation and other local programs
 - Stabilize rates and dampen year-to-year variability in procurement costs

The goals outlined above are incorporated into the financial models that are used in modeling and measuring risk exposures. It is important to note that the goals listed above are not intended to be a comprehensive list of goals for DCE. Rather, the above reflect a subset of goals critical to long-term business viability of DCE.

2.2 Risk Exposures

DCE's CCA program faces a range of risks during launch and ongoing operation including:

- Customer Opt-Out risk
- Market risk
- Regulatory risk
- Volumetric risk
- Model risk
- Operational risk
- Counterparty credit risk
- Reputation risk

Customer Opt-Out Risk

Customer opt-out risk is the primary risk DCE faces. Customer opt-out risk includes any condition or event that creates uncertainty within, or a diminution, of DCE's customer base, thereby increasing the potential for DCE to not meet its Policy goals. DCE faces other risks, but the ultimate concern is often how these other risks may affect customer opt-outs. This Policy addresses this paramount risk, as well as the secondary risk types listed below. These risks are not all inclusive but are identified as the risk factors driving DCE's success.

The most relevant measures of the success of this Policy include:

- Retail rate competitiveness with SCE
- Financial reserve level

For the purpose of this Policy, risk exposure is assessed on all transactions (energy, environmental attributes, capacity, etc.) executed by TEA on behalf of DCE, or by DCE unilaterally, as well as the risk exposure of open positions and the impacts of these uncertainties on the CCA's load obligations. The following are components of DCE's energy risk that will be assessed, monitored and managed.

2.3.1 Market Risk

Market risk is the uncertainty of DCE's financial performance due to variable commodity market prices (market price risk) and uncertain price relationships (basis risk). Variability in market prices creates uncertainty in DCE's procurement costs and can materially impact DCE's financial position. Market risk is managed by regular measurement, execution of approved procurement and Congestion Revenue Right strategies and the limit structure set forth in this Policy.

2.3.2 Regulatory Risk

CCAs remain comparatively new legal entities in the State of California and are subject to an evolving legal and regulatory landscape. Additionally, CCAs are in direct competition with California's Investor Owned Utilities ("IOUs") in retail electricity, which face the risk of stranded investments in generating assets and power purchase agreements procured in the past to serve now departing CCA loads. The manner in which the stranded costs of these legacy power supplies are allocated to departing CCA loads is the subject of regulatory proceedings at the CPUC. New and evolving regulations result in retail rate competitiveness risks that are unique to CCAs. DCE will manage regulatory risk by:

- Regular monitoring and analysis of legislative and regulatory proceedings impacting CCAs;
- Actively participating in and representing DCE customer interests during regulatory and legislative proceedings;
- Regular monitoring and reporting of actual and projected financial results including probabilitybased and stressed financial results assuming a range of market and retail rate scenarios (both DCE and SCE);
- Structuring procurement strategies with the objective function of maintaining a favorable retail rate savings relative to SCE;

2.3.3 Volumetric Risk

Volumetric risk is the uncertainty of DCE's financial performance due to variability in the quantity of retail load served by DCE. Retail load uncertainty results from customer opt-outs, temperature deviation from normal, unforeseen adoption of behind the meter generation by DCE customers, as well as local, state and national economic conditions. Volume risk is managed by taking steps to:

- Quantify anticipated SCE generation and PCIA rates, and variability therein;
- Quantify variability in procurement costs;
- Monitor and adjust for non-regulatory factors driving volumetric uncertainty (e.g., weather);
- Adopt a formal procurement strategy;

- Implement a key accounts program and maintain strong relationships with the local community;
- Monitor trends in customer onsite generation, economic shifts, and other factors that affect electricity customer consumption and composition;
- Expand DCE's customer base by incorporating other eligible cities within the Coachella Valley into the CCA program.

2.3.4 Model Risk

Model risk is the uncertainty of DCE's financial performance due to potentially inaccurate or incomplete characterization of a transaction or power supply portfolio elements due to fundamental deficiencies in models and/or information systems. Model risk is managed by:

- TEA and Risk Management Team approval and ratification of financial and risk models;
- Ongoing review of model outputs as part of controls framework;
- Ongoing DCE and TEA staff education and participation in CCA industry forums;
- Ongoing update and improvement of models as additional information and expertise is acquired

2.3.5 Operational Risk

Operational risk is the uncertainty of DCE's financial performance due to weaknesses in the quality, scope, content, or execution of human resources, technical resources, and/or operating procedures within DCE. Operational risk can also be exacerbated by fraudulent actions by employees or third parties or inadequate or ineffective controls. Operational risk is managed through:

- The controls set forth in this Policy
- RMT oversight of procurement activity
- Timely and effective management reporting
- Staff resources, expertise and/or training reinforcing a culture of compliance
- Ongoing and timely internal and external audits

2.3.6 Counterparty Credit Risk

Counterparty credit risk is the potential that a counterparty will fail to perform or meet its obligations in accordance with terms agreed to under contract. DCE's exposure to counterparty credit risk is controlled by the limit controls set forth in the Credit Policy described in Section 6.

2.3.7 Reputation Risk

Reputation risk is the potential that DCE's reputation is harmed, causing customers to opt-out of DCE's service and migrate back to SCE. Reputational risk is managed through:

- Implementation and adherence to this Energy Risk Management Policy
- Establishment and adherence to industry best practices including both those adopted by other CCAs, as well as those adopted by traditional municipal electric utilities.

2.4 Risk Measurement Methodology

A vital element in DCE's Energy Risk Management Policy is the regular identification, measurement and communication of risk. To effectively communicate risk, all risk management activities must be monitored on a frequent basis using risk measurement methodologies that quantify the risks associated with DCE's procurement-related business activities and performance relative to identified goals.

Risk measurement of DCE's position will be performed using a method that calculates projected procurement costs on an annual basis at various probabilities and that further provides a comparison of projected DCE retail rates to those of SCE. The rate comparison will be adjusted for actual and projected PCIA and Franchise Fee charges. Risk measurement methodologies shall be re-evaluated on a periodic basis to ensure DCE and TEA adjust their methods to reflect the evolving regulatory and competitive landscape. The implementation of these methods shall be overseen and validated by TEA and ratified by the RMT.

Section 3: BUSINESS PRACTICES

3.1 General Conduct

It is the policy of DCE that all personnel, including the Board, management, and agents, adhere to standards of integrity, ethics, conflicts of interest, compliance with statutory law and regulations and other applicable DCE standards of personal conduct while employed by or affiliated with DCE.

3.2 Trading for Personal Accounts

All DCE Directors, management, employees, consultants, and agents participating in any transaction or activity within the coverage of this Policy are obligated to give notice in writing to DCE of any interest such person has in any counterparty that seeks to do business with DCE, and to identify any real or potential conflict of interest such person has or may have with regard to any existing or potential contract or transaction with DCE. Further all persons are prohibited from personally participating in any transaction or similar activity that is within the coverage of this Policy, or prohibited by California Government Code § 1090, and that is directly or indirectly related to the trading of electricity and/or environmental attributes as a commodity.

If there is any doubt as to whether a prohibited condition exists, then it is the employee's responsibility to discuss the possible prohibited condition with her/his manager or supervisor.

3.3 Adherence to Statutory Requirements

Compliance is required with rules promulgated by the state of California, California Public Utilities Commission, California Energy Commission, Federal Energy Regulatory Commission (FERC), Commodity Futures Trading Commission (CFTC), and other regulatory agencies.

Congress, FERC and CFTC have enacted laws, regulations, and rules that prohibit, among other things, any action or course of conduct that actually or potentially operates as a fraud or deceit upon any person in connection with the purchase or sale of electric energy or transmission services. These laws also prohibit any person or entity from making any untrue statement of fact or omitting to state a material fact where the omission would make a statement misleading. Violation of these laws can lead to both civil and criminal actions against the individual involved, as well as DCE. This Policy is intended to comply with these laws, regulations and rules and to avoid improper conduct on the part of anyone employed by DCE. These procedures may be modified from time to time by legal requirements, auditor recommendations, RMT requests, and other considerations.

In the event of an investigation or inquiry by a regulatory agency, DCE will provide legal counsel to employees. However, DCE will not appoint legal counsel to an employee if DCE's General Counsel and Executive Director determine that the employee was not acting in good faith within the scope of employment.

DCE employees are prohibited from working for another power supplier, CCA or utility in a related position while they are simultaneously employed by DCE unless an exception is authorized by the Board. For clarity, this prohibition is not intended to prevent DCE staff from performing non-CCA activities on behalf of DCE (or the Coachella Valley Association of Governments) in the normal course of its business.

3.4 Transaction Type, Regions and Markets

Authorized transaction types, regions and markets are listed in Appendix B to this Policy. These transaction types, regions and markets are and shall continue to be focused on supporting DCE's financial policies, including approved procurement strategies. New or non-standard transaction types may provide DCE with additional flexibility and opportunity but may also introduce new risks. Therefore, transaction types, regions and markets not included in Appendix B, or transactions within already approved transaction types that are substantially different from any prior transaction executed by DCE, must be approved by the RMT prior to execution using the process defined below.

When seeking approval for a new or non-standard transaction type, region, and/or market, a New Transaction Approval Form, as shown in Appendix C, is to be drafted describing all significant elements of the proposed transaction. The proposal write-up will be prepared by TEA and will, at a minimum, include:

- A description of the benefit to DCE, including the purpose, function and expected impact on costs (i.e.; decrease costs, manage volatility, control variances, etc.)
- Identification of the in-house and/or external expertise that will manage and support the new or non-standard transaction type
- Assessment of the transaction's risks, including any material legal, tax or regulatory issues
- How the exposures to the risks above will be managed by the limit structure
- Proposed valuation methodology (including pricing model, where appropriate)
- Proposed reporting requirements, including any changes to existing procedures and system requirements necessary to support the new transaction type
- Proposed accounting methodology
- Proposed work flows/methodology (including systems)

It is the responsibility of TEA's Middle Office to ensure that relevant departments have reviewed the proposed transaction and that material issues are resolved prior to submittal to the RMT for approval. If approved, Appendix B to the Policy will be updated to reflect the new transaction type.

3.5 Counterparty Suitability

TEA's counterparty credit limits and approval processes will govern counterparty suitability for all transactions executed by TEA on behalf of DCE. TEA will provide a credit review and recommendation, consistent with the credit policies described in Section 6, for any counterparty with whom DCE contracts directly.

3.6 System of Record

TEA's Middle Office will maintain a set of records for all transactions executed in association with DCE procurement activities. The records will be maintained in US dollars and transactions will be separately recorded and categorized by type of transaction. This system of record shall be auditable.

3.7 Transaction Valuation

Transaction valuation and reporting of positions shall be based on objective, market-observed prices. Open positions will be valued (marked-to-market) daily, based on consistent valuation methods and data

sources. Whenever possible, mark-to-market valuations should be based on independent, publicly available market information and data sources.

3.8 Stress Testing

In addition to limiting and measuring risk using the methods described herein, stress testing shall also be used to examine performance of the DCE portfolio under potential adverse conditions. Stress testing is used to understand the potential variability in DCE's projected procurement costs, and resulting retail rate impacts and competitive positioning, associated with low probability events. The TEA Middle Office will perform stress-testing of the portfolio on a monthly basis and distribute results to the RMT.

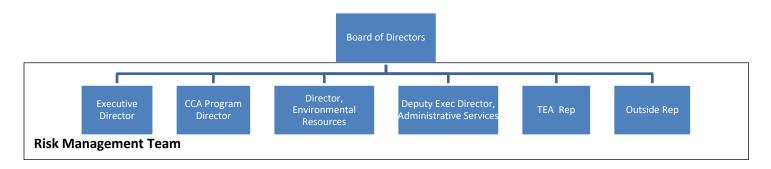
3.9 Trading Practices

It is the expressed intent of this Policy to prohibit the acquisition of risk beyond that encountered in the efficient optimization of DCE's generation portfolio and execution of procurement strategies. As such, speculative transactions are prohibited. In the course of developing operating plans and conducting procurement activities, DCE recognizes that expertise must be employed by TEA staff, and it is not the intent of this Policy to restrain the legitimate application of analysis and market expertise in executing procurement strategies intended to minimize costs within the constraints of this Policy. If any questions arise as to whether a proposed transaction(s) constitutes speculation, TEA shall conduct an analysis of the transaction and the RMT shall review the transaction(s) to determine whether the transaction(s) would constitute speculation and document its finding in the meeting minutes.

Section 4: ORGANIZATIONAL STRUCTURE AND RESPONSIBILITIES

4.1 Risk Management Organizational Structure

Below is a high-level organization chart describing DCE's risk management governance.



4.2 Board of Directors

The DCE Board of Directors has the responsibility to review and approve this Policy. With this approval, the Board assumes responsibility for understanding the risks DCE is exposed to due to CCA Program activity and how the policies outlined in this document help DCE manage the associated risks. The Board of Directors is also responsible to:

- Determine DCE strategic direction
- Understand the procurement strategy employed
- Approve risk exposures beyond the RMT's authority
- Approve voting members of the RMT

4.3 Risk Management Team (RMT)

The RMT is responsible for implementing, maintaining and overseeing compliance of this Policy. The voting members of the RMT shall be Board-approved DCE staff members and an independent outside third-party representative (if such representative is deemed necessary and approved by the Board). A representative from TEA will serve as a non-voting member. Each voting member will be assigned one vote. The current voting members of the RMT are:

- Executive Director
- CCA Program Director
- Director, Environmental Resources
- Deputy Executive Director, Administrative Services
- Independent outside third-party

The primary goal of the RMT is to ensure that the procurement activities of DCE are executed within the guidelines of this Policy and are consistent with Board directives. The RMT is also responsible to consider and propose recommendations to this Policy when conditions dictate.

Pursuant to direction from the Board of Directors and the limitations specified by this Policy, the RMT and the Executive Director maintain full authority over all procurement activities for DCE. This authority includes, but is not limited to, taking any or all actions necessary to ensure compliance with this Policy.

The RMT is responsible for overseeing implementation of this Policy, procurement strategies, and the adoption of new product types. The RMT is also responsible for ensuring procurement strategies are consistent with DCE's strategic objectives and for reviewing financial results. The RMT shall meet at least quarterly and record business in meeting minutes that will be approved by the RMT. No decision of the RMT is valid unless a majority of voting members has stated approval with a quorum of voting members participating in the vote, including the Executive Director. All decisions by the RMT, other than those made by common consent, shall be made by simple majority vote of the RMT members.

The RMT maintains the authority and responsibility to:

- Approve and ensure that all procurement strategies are consistent with this Policy;
- Determine if changes in procurement strategies are warranted;
- Approve new transaction types, regions, markets and delivery points;
- Understand financial and risk models used by TEA;
- Understand counterparty credit review models and methods for setting and monitoring credit limits;
- Receive and review reports as described in this Policy;
- Meet to review actual and projected financial results and potential risks;
- Escalate to the Board of Directors with any risks beyond the RMT's authority;
- Review summaries of limit violations and recommend corrective actions, if necessary;
- Review the effectiveness of DCE's energy risk measurement methods;
- Maintain this Policy;
- Monitor regulatory and legislative activities

4.4 Power Manager

DCE has partnered with TEA as its Power Manager. TEA, as outlined in its Risk Policy, maintains a strong segregation of duties, also referred to as "separation of function" that is fundamental to manage and control the risks outlined in this Policy. The Power Manager will provide education to the RMT on the risk and credit models, methods and processes that it uses to fulfill its obligations under this Policy. Individuals responsible for legally binding DCE to a transaction will not also perform confirmation, or settlement functions. With this in mind, TEA's responsibilities are divided into front-middle-back office activities, as described below.

4.4.1 Power Manager - Front Office

The Power Manager's Front Office has overall responsibility for (1) managing all commodity and transmission activities related to procuring and delivering resources needed to serve DCE's load, (2) analyzing fundamentals affecting load and supply factors that determine CCA's net position, and (3) transacting within the limits of this Policy, and associated policies, to balance loads and resources, and

maximize the value of DCE's assets through the exercise of approved optimization strategies. Other duties associated with these responsibilities include:

- a. Assist in the development and analysis of risk management hedging products and strategies, and bring recommendations to the RMT
- Prepare a monthly operating plan for the prompt months that gives direction to the day-ahead and real-time trading and scheduling staff regarding the bidding and scheduling of CCA's resource portfolio in the CAISO market
- c. Develop, price and negotiate hedging products
- d. Forecast day-ahead and monitor/ forecast same-day loads
- e. Keep accurate records of all applicable transactions they enter

4.4.2 Power Manager - Middle/Back Office

The Power Manager Middle Office provides independent market and credit risk oversight. The Power Manager Middle Office is functionally and organizationally separate from the Front Office. The Power Manager Back Office provides support with a wide range of administrative activities necessary to execute and settle transactions and to support the risk control efforts (e.g. transaction entry and/or checking, data collection, billing, etc.) consistent with this Policy. The Power Manager Back Office is functionally and organizationally separate from the Front Office.

The Power Manager's Middle and Back Offices have primary responsibility for trading controls and for ensuring agreement with counterparties regarding the terms of all trades, including forward trading. The Power Manager has the primary responsibility for:

- a. Estimating and publishing daily forward monthly power and natural gas price curves for a minimum of the balance of the current year through the next calendar year
- b. Calculating and maintaining the net forward power positions of CCA
- c. Ensuring that CCA adheres to all risk policies and procedures of both CCA and the Power Manager in letter and in intent
- d. Maintaining the overall financial security of transactions undertaken by the Power Manager on behalf of CCA
- e. Implementing and enforcing credit policies and limits
- f. Handling confirmation of all transactions and reconciling differences with the trading counterparties
- g. Reviewing trade tickets for adherence to approved limits
- h. Ensuring all trades have been entered into the appropriate system of record
- i. Ensuring that both pre-schedule and actual delivery volumes and prices are entered into the physical database
- j. Carrying out month-end checkout of all transactions each month
- k. Reviewing models and methodologies and recommending RMT approval

Section 5: DELEGATION OF AUTHORITY

With the approval of the Policy, the DCE Board is explicitly delegating operational control and oversight to the RMT and Power Manager, as outlined through this Policy. Specifically, to facilitate daily operations of the CCA, the Board is delegating transaction execution authorities shown in the table below.

Position	Maturity Limit	Term Limit	Volume Limit (MWh) ¹	Value Limit ²
Risk Management Team	30 Months	24 Months	1,000,000	\$4,000,000
Executive Director	24 Months	18 Months	750,000	\$2,000,000
TEA	18 months	12 Months	500,000	\$1,000,000

¹Volume limit applies only to energy purchases, including index-based renewable and carbon-free energy purchases.

These authorities will be applied to wholesale power procurement executed outside of the California Independent System Operator ("CAISO") markets. These limits provide both DCE and TEA needed authorities to manage risks as they arise. Transactions falling outside the delegations above require Board approval prior to execution. Activity with CAISO is excluded from this table due to the nature of the CAISO market, where prices for activity may not be known until after transactions are committed.

All procurement executed under the delegation above, must align with the DCE's underlying risk exposure (load requirements, locational and temporal) that is being hedged consistent with the approved **Procurement Strategy**.

5.2 Monitoring, Reporting and Instances of Exceeding Risk Limits

The TEA Middle Office is responsible for monitoring and reporting compliance with all limits within this Policy. If a limit or control is violated, the TEA Middle Office will send notification to the TEA trader responsible for the violation and the RMT. The RMT will discuss the cause and potential remediation of the exceedance to determine next steps for curing the exceedance.

²Value limit apply to non-energy product transactions (e.g., Resource Adequacy).

Section 6: CREDIT POLICY

During startup of DCE, it is expected that transactions will be executed by TEA on TEA agreements, and thus DCE is exposed to pass-through credit risk. As the CCA builds its own counterparty master trading agreements, transactions executed utilizing DCE's agreements will carry direct credit risk. For activity on TEA and/or CCA agreements, DCE will adopt a scaling methodology to adjust TEA's credit limits to DCE's risk tolerance. For scaling with DCE counterparties, where an agreement exists between DCE and an entity, the RMT will approve changes to credit limits, otherwise TEA will automatically scale the TEA limit to the DCE risk tolerance.

All procurement activities executed by TEA on behalf of DCE, using TEA's counterparty agreements, will be subject to the credit policies and procedures outlined in TEA's Energy Risk Management Policy. TEA's credit policy requires that all counterparties be evaluated for creditworthiness by the TEA Middle Office prior to execution of any transaction and no less than annually thereafter. Additionally, counterparties shall be reviewed if a change has occurred, or perceived to have occurred, in market conditions or in a company's management or financial condition. This evaluation, including any recommended increase or decrease to a credit limit, shall be documented in writing and includes all information supporting such evaluation in a credit file for the counterparty. A credit limit for a counterparty will not be recommended or approved without first confirming the counterparty's senior unsecured or corporate credit rating from one of the nationally recognized rating agencies and/or performing a credit review or analysis of the counterparty's or guarantor's financial statements. The TEA credit analysis shall include, at a minimum, current audited financial statements or other supplementary data that indicates financial strength commensurate with an investment grade rating. Trade and banking references, and any other pertinent information, may also be used in the review process.

Counterparties that do not qualify for a credit limit must post an acceptable form of credit support or prepayment prior to the execution of any transaction. A counterparty may choose to provide a guarantee from a third party, provided the third party satisfies the criteria for a credit limit as outlined in TEA's Energy Risk Management Policy.

6.1 Credit Limit and Monitoring

In executing transactions on DCE's behalf, TEA will observe a pass-through counterparty credit maximum limit equal to \$2.0 million.

The TEA Middle Office will establish continuous monitoring of the current credit exposure for each counterparty with whom TEA transacts on behalf of DCE and include such information in the current Counterparty Credit Risk Report. This report will be made available, reviewed and communicated to the RMT pursuant to the reporting requirements outlined in Section 7.

Section 7: POSITION TRACKING AND MANAGEMENT REPORTING

Minimum reporting requirements are shown below. The reports outlined below will be made available to RMT members and TEA staff:

• Daily Financial Model Forecast

Latest projected financial performance, marked to current market prices, and shown relative to financial goals.

• Monthly Net Position Report

Prepare a forward net position report, not less frequently than monthly, and report the results to the RMT.

Monthly Pass-through Counterparty Credit Exposure

This report will show how the credit exposures for transactions that TEA executes on behalf of DCE will pass-through TEA to DCE.

Monthly Risk Analysis

This will include a Cash Flow at Risk and stress test of financial forecast relative to financial goals.

• Quarterly Board Report

Update on activities and projected financial performance to be presented quarterly at DCE Board meetings.

Section 8: POLICY REVISION PROCESS

DCE's Energy Risk Management Policy will evolve over time as market and business factors change. At least on an annual basis, the RMT will review this Policy and associated procedures to determine if they should be amended, supplemented, or updated to account for changing business conditions and/or regulatory requirements. If an amendment is warranted, the Policy amendment will be submitted to the DCE Board for approval. Changes to appendices to this Policy may be approved and implemented by the RMT.

8.1 Acknowledgement of Policy

Any DCE employee participating in any activity or transaction within the scope of this Policy shall sign, on an annual basis or upon any revision, a statement approved by the RMT that such employee has:

- Read DCE's Energy Risk Management Policy
- Understands the terms and agreements of said Policy
- Will comply with said Policy
- Understands that any violation of said Policy shall be subject to employee discipline up to and including termination of employment.

8.2 Policy Interpretations

Questions about the interpretation of any matters of this Policy should be referred to the RMT.

All legal matters stemming from this Policy will be referred to General Counsel.

Appendix A: AUTHORIZED TRANSACTION TYPES, REGIONS AND MARKETS

All transaction types listed below must be executed within the limits set forth in this Policy. (The following transaction types can be 'nonstandard' at DCE subject to RMT approval)

Over the Counter Products

- CAISO Market Products
 - o Day-ahead and Real-time Energy
 - o Congestion Revenue Rights
 - o Convergence
 - o Inter Scheduling Coordinator Transactions
 - Tagging into and out of CAISO
- Physical Power Products
 - Short and Long-Term Power
 - o Physical OTC Options
- Physical Resource Adequacy Capacity
- Physical Environmental Products
 - o Renewable Energy Credits
 - Specified Source Power
 - o Carbon Allowances and Obligations

The point of delivery for all products must be at a location on the CAISO transmission grid.

Appendix B: NEW TRANSACTION APPROVAL FORM

Prepared By:

New or Non-Standard Transaction Approval Form

Date:	
New or Non-Standard Transaction Name:	
Business Rationale and Risk Assessment:	
 increase, manage volatility, control variance Identification of the in-house or external exthe new or non-standard transaction Assessment of the transaction's risks, include How the exposures to the risks above will be Proposed valuation methodology (including Proposed reporting requirements, including requirements necessary to support the new Proposed accounting methodology Proposed Middle Office work flows/methodology 	ding any material legal, tax or regulatory issues be managed by the limit structure g pricing model, where appropriate) ing any changes to existing procedures and system w product dology, including systems various departments within DCE who will have any
CCA Program Director	Date
TEA Representative	Date
Executive Director	Date

Appendix C: DEFINITIONS

- **Back Office:** That part of a trading organization which handles transaction accounting, confirmations, management reporting, and working capital management.
- **Bilateral Transaction:** Any physical or financial transaction between two counterparties, neither of which is an exchange or market entity (e.g., MISO).
- **Cash Flow at Risk (CFaR):** A measure of the potential shortfall in cash flow from a specified level during a specified period of time at a specified confidence level. The CFaR of any Portfolio is equal to the Portfolio's current Mark-to-Market value less its Terminal Value.
- **CAISO:** California Independent System Operator. CAISO operates a California bulk power transmission grid, administers the State's wholesale electricity markets, and provides reliability planning and generation dispatch.
- **CCA:** Community Choice Aggregator. CCAs allow local government agencies such as cities and/or counties to purchase and/or develop generation supplies on behalf of their residents, businesses and municipal accounts.
- **CFTC:** Commodity Futures Trading Commission. The CFTC is a U.S. federal agency that is responsible for regulating commodity futures and swap markets. Its goals include the promotion of competitive and efficient futures markets and the protection of investors against manipulation, abusive trade practices and fraud.
- **Commodity**: A basic good used in commerce that is interchangeable with other commodities of the same type. Commodities are most often used as inputs in the production of other goods or services. The quality of a given commodity may differ slightly, but it is essentially uniform across producers. When they are traded on an exchange, commodities must also meet specified minimum standards, also known as a basis grade.
- **Confirmation Letter**: A letter agreement between two counterparties that details the specific commercial terms (e.g., price, quantity and point of delivery) of a transaction.
- **Congestion Revenue Right:** A point-to-point financial instrument in the Day-Ahead Energy Market that entitles the holder to receive compensation for or requires the holder to pay certain congestion related transmission charges that arise when the transmission system is congested.
- **Counterparty Credit Risk**: The risk of financial loss resulting from a counterparty to a transaction failing to fulfill its obligations.

CPUC: California Public Utilities Commission

Day-ahead Market: The short term forward market for efficiently allocating transmission capacity and facilitating purchases and sales of energy and scheduled Bilateral Transactions conducted by an Organized Market prior to the operating day.

Delivery point: The point at which a commodity will be delivered and received.

Energy Risk Management Policy: Energy Risk Management Policy is defined on page 3 of this document.

FERC: Federal Energy Regulatory Commission. FERC is a federal agency that regulates the interstate transmission of electricity, natural gas and oil. FERC also reviews proposals to build liquefied natural gas terminals, interstate natural gas pipelines, as well as licenses hydroelectric generation projects.

Front Office: That part of a trading organization which solicits customer business, services existing customers, executes trades and ensures the physical delivery of commodities.

Franchise Fee: A franchise fee is a percentage of gross receipts that an IOU pays cities and counties for the right to use public streets to provide gas and electric service. The franchise fee surcharge is a percentage of the transmission (transportation) and generation costs to customers choosing to buy their energy from third parties. IOUs collect the surcharges and pass them through to cities and counties.

Hedging products: Hedging products means capacity, energy, renewable energy credits or other products related to a specific transaction.

IOU: An Investor Owned Utility (IOU) is a business organization providing electrical and/or natural gas services to both retail and wholesale consumers and is managed as a private enterprise.

Limit structure: A set of constraints that are intended to limit procurement activities.

Limit violation: Any time a defined limit is violated.

Mark to Market Value: the value of an asset based on its current market price.

Middle Office: That part of a trading organization that measures and reports on market risks, develops risk management policies and monitors compliance with those policies, manages contract administration and credit, and keeps management and the Board informed on risk management issues.

Net Forward Position: A forecast of the anticipated electric demands of a load serving entity compared to existing resource (generation and/or power purchase agreements) commitments.

Nonstandard: Nonstandard refers to any product that is not commonly transacted among market participants in forward markets. The nonstandard attribute of the product could be a function of a number of factors such as volume, delivery period and/or term.

Opt-out Rate: Typically expressed as a percentage, the Opt-out Rate measures the ratio of eligible customers of a CCA that have elected to remain a bundled service customer of the IOU rather than take generation services from the CCA.

PCIA: Power Cost Indifference Adjustment. The PCIA is intended to compensate IOUs for their stranded costs when a bundled customer departs and begins taking generation services from a CCA.

Schedule: Schedule or Scheduling means the actions of the counterparts to a transaction, and/or their designated representatives, of notifying, requesting and confirming to each other the quantity and type of product to be delivered on a given day.

Separation of function: Separation of function, also referred to as "segregation of duties," is part of a complete risk control framework. Individuals responsible for legally binding the organization to a transaction should not also perform confirmation, clearance or accounting functions. DCE will maintain appropriate segregation of duties in its organization and activities.

Settlement: Settlement is the process by which counterparties agree on the dollar value and quantity of a commodity exchanged between them during a particular time interval.

Speculation: Speculation is the act of trading an asset with the expectation of realizing financial gain resulting from a change in price in the asset being transacted.

Stranded cost: Stranded costs commonly refer to generation costs that an IOU (although could be any load serving entity) is allowed to collect from customers through retail rates but that will not be recovered if the generation is sold in wholesale electricity markets.

Stress testing: Stress testing is the process of simulating different financial outcomes to assess potential impacts on projected financial results. Stress testing typically evaluates the effect of negative events to help inform what actions may be taken to lessen the negative consequences should such an event occur.

Terminal Value: The Terminal Value is the present value of all future cash flows.

ITEM 7.1

Desert Community Energy Attendance Roster 2018

Jurisdictions											
Voting Members	Jan	Feb	Mar	April	May	June	July	Sept	Oct	Nov	Dec
Cathedral City	X	X	X	X							
Palm Desert	Х	Х	Х	х							
Palm Springs	Х	X	X	Х							

Ex Officio Member								
Desert Hot Springs	(A)	(A)	(A)	(A)				

(X)	Voting member present			
(X)	Ex Officio member present			
(A)	Absent			